

## OUR ESTEEMED PANEL



### **MR. UDAY KHANNA**

**Non-Executive Chairman**  
Lafarge India, Bata India

**Board Member**

Castrol India, Pfizer,  
Thomas Cook (India), Coromandel  
International,  
DSP BlackRock Investment  
Managers

**Mr. Uday Khanna** is currently the non-executive Chairman of Lafarge India and Bata India Limited.

He was Managing Director & CEO of Lafarge India from Jul 2005 till Jul 2011. He joined Lafarge Group in Paris in June 2003 as Senior VP, Group Strategy.

Mr. Khanna joined Lafarge post a distinguished 30 year stint as a professional at FMCG major Unilever across a variety of functions in financial, commercial and general management roles. He has held key responsibilities in Unilever both nationally and internationally with his last position being Senior VP, Finance at Unilver Singapore.

Mr. Khanna is a Chartered Accountant - B Com, FCA. He was the President of the Indo-French Chamber of Commerce & Industry in 2008 & 2009 and the President of the Bombay Chamber of Commerce & Industry in 2012-2013. He is the recipient of "Ordre National du Merite" from the President of the Republic of France for his role in promoting Indo-French trade relations.



### **MR. FRANK KOENIG**

**Chairman and Managing Director**

Illies Engineering (India)

**Honorary Positions Held**

Honorary Representative of the City  
of Hamburg in India  
Committee member of the Indo-  
German Chamber of Commerce  
Vice-Chairman of the German School  
Bombay  
Board member of the Junior Council  
of the Chamber of Commerce  
Hamburg, among others

**Mr. Frank Koenig** is currently the Chairman and Managing Director of Illies Engineering India. Interested in Asia from his early years, he joined C. Illies & Co., a 125 year old family-owned trading and engineering company, specializing in capital goods for Asian markets.

He started his career with Illies in 1983 as Sales Manager in Jakarta, Indonesia. In the following years, he served Illies in several Asian markets like Japan and Korea. He successfully built new business in the areas of pharmaceutical, paper and printing and food processing machinery and was instrumental in keeping Illies' business intact through economic turmoil in these countries.

Mr. Koenig relocated to the head office of C. Illies & Co. in Hamburg, Germany, in 2003 to join the managing board of the Illies group, taking charge of the group-wide machinery business.

In 2005, Frank Koenig proposed a business plan for the establishment of Illies India. The plan was accepted and he moved to Mumbai. Today, Illies Engineering India has grown its presence to 7 major Indian cities.

After finishing school, Mr. Koenig enrolled in the HSBA, the Hamburg School of Business Administration, a private university.

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### **MR. JEAN-CHARLES THUARD**

**Chief Executive Office**  
Legrand Group (India)

**Mr. Jean-Charles THUARD** is the CEO of Legrand Group India - a subsidiary of € 4.5 Bn Legrand Group, the global specialist in electrical and digital building infrastructure.

Legrand group India is now comprises of four companies: Legrand India, IndoAsian, Numeric and a JV with Adlec, a panel builder company. Its workforce today is around 5,000 employees.

Mr. Thuard is responsible for leading and coordinating the development of the Legrand group in India, in terms of strategy - industrially and commercially - as well as expanding the organization's Indian activities within the scope of the Legrand's global strategy and specific objectives for India.

Mr. Thuard, during his career that spans over 31 years with the Legrand Group, played the managing director's role for Singapore, India, and China. He was responsible for the Legrand Group strategy over a period of 5 years from 2005 to 2010.

His multi cultural experience, rich management experience and knowledge about the Legrand Brand and culture have helped him move up the organization.



### **MR. GIRIJA PANDE**

**Executive Chairman**  
Apex Avalon Consulting Pte Ltd

#### **Board Member**

S'pore Intl Chamber of Commerce  
Institute of South Asian Studies  
National Council of Social Services  
Singapore Mgmt University

**Mr. Girija Pande** is Executive Chairman of Apex Avalon Consulting Pte Ltd, a Singapore-based JV company that provides Strategy Consulting services to businesses in Asia Pacific.

Mr. Pande has over three decades of experience in senior positions with ANZ Banking Group across three countries in Asia. Mr. Pande also held senior positions with Tata Consultancy Services (TCS) Ltd, a global IT company, where he spent the last 11 years. In his last role as Chairman of TCS, Mr. Pande grew its APAC business from scratch to over 11,000 associates in 14 countries. He was conferred the best CEO award from Singapore HR Institute.

Mr. Pande served as Economic Advisor to the Mayor of Guangzhou. He was council member for the Singapore Government's high powered Manpower Council set up by the Infocom Development Authority.

In India, Mr Pande was Chairman/CEO of ANZ Grindlays Funds Management. He was active in the Managing Committee of Bombay Chamber of Commerce & Industry and was on RBI committee on FX market development and National Institute of Bank Management.

Mr. Pande holds a Bachelor degree in Mechanical Engineering and MBA from the Indian Institute of Management.

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### **MR. PIETER WITTEVEEN**

#### **Founding Partner**

OC&C Strategy Consultants, Benelux

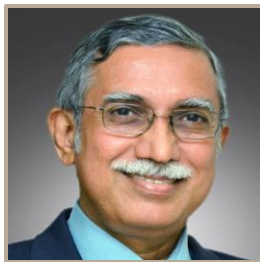
**Mr. Pieter Witteveen** is the founding partner of OC&C Strategy Consultants in the Benelux (Belgium, Netherlands and Luxembourg).

Mr. Witteveen's has over 21 years of consulting experience with OC&C Strategy Consultants, covering a wide range of issues, such as acquisitions, restructuring and portfolio strategy, and industries.

He has served clients in Transportation, where he has worked extensively with (international) railroad companies on strategic positioning and organisational redesign, Distribution, Retail and Consumer Goods.

Prior to joining OC&C, Mr. Witteveen held various management positions at Internatio-Müller and was engaged in various consulting engagements during his 7 year stint with McKinsey & Company

Mr. Witteveen graduated from the Young Management Programme at INSEAD. He also holds a degree in Business Economics from Erasmus University, Rotterdam



### **MR. RAJ NAIR**

#### **Chairman**

Avalon Consulting  
Avalon Global Research  
Ugam Solutions Pvt. Ltd.  
Germinait Solutions Pvt. Ltd.

#### **Partner**

OC&C Strategy Consultants, India

**Mr. Raj Nair** serves as the Chairman of Avalon Consulting and is a Partner at OC&C Strategy Consultants, India.

He has over 40 years of experience as a doer-manager, entrepreneur, adviser and mentor. This has given him exposure across functional areas, across industries and across countries.

As a strategy consultant, Mr. Nair has helped companies across diverse industries in India, USA, Europe, and the Middle East to develop strategies, align strategy to vision, grow in competitive markets, restructure to make companies more customer focused etc.

After working in consumer durables marketing at Murphy and later as a Merchant Banker with Grindlays Bank for 6 years, he went on set up a marketing research and marketing advisory company, which later evolved into a management consulting company. He there-after, founded a very successful Analytics company focused on marketing in 2000. In 2008, seeing the opportunity in text analytics with the advent of Social Media, he founded a technology company that would create IT products that help analyse what people are saying in the digital world.

Mr. Nair is an Engineering graduate from IIT, Bombay and a Post-Graduate in Business Management, from IIM, Ahmedabad. He also holds a degree in General Law from the University of Mumbai.